



Capability Statement

Executive & Leadership Coaching / Leadership Training / Team Building & Development

Churchill Leadership Group, Inc. provides customized, flexible, and sustainable soft skill development solutions for our Federal, State, and Local Government clients. We partner with agencies to deliver the best cost-effective, low-risk, leadership, and team development solutions that empower your mission and need.

What sets Churchill apart from the competition?

- 1. Global Bench Strength of Coaches** >400 certified Coaches, Trainers, Facilitators & SMEs, with relevant leadership experience
- 2. Extensive Past Performance:** With Corporate & Fed. Govt.
- 3. Proven Customized Solutions:** Leadership & team coaching and training programs with the critical ingredients for dynamic, transformational public sector development, inc:

- Building the expected mindsets, behaviors, and soft skills
- A proven adult learning methodology
- Learning Platforms for asynchronous & synchronous
- A library of frameworks and tools
- A suite of leadership and team assessments
- Highly experiential with plenty of job-relevant practice
- 4 levels of measuring success, including Impact & ROI
- Agility to meet needs, flexible modes of delivery
- Strengths accelerated methodology
- PROSCI change best practice methodology
- Governance to reduce risk, including information security

4. Teams in Americas, EMEA & APAC to meet your needs

Core Competencies

GS13-15 & SES Coaching and Training For:

- Senior Executive Development
- Leader/Manager/Supervisor Development
- Team Bonding & Productivity
- Career Development
- ICF Coaching Certifications

All programs can be delivered in person, virtually, or a blend.

Assessments:

360s - Online & Qualitative interviews	DISC
CliftonStrengths, MBTI, Insights Discovery	Enneagram
Predictive Index	HOGAN
Conversational , Positive & Emotional Intelligence	Q12
	And more

Federal & State Certifications

- **Woman-Owned Small Business** #WOSB170205
Plus a subcontractor team with diversity certifications inc. Minority and Vets
- **GSA CONTRACT** # 47QRAA18D0047
- **State of Florida Woman Owned** Business

NAICS	DUNS	UNIQUE ENTITY	CAGE CODE
611430			
541612	020264841	E2XHKB5LQEG7	7JER4
541611			

Past Performance [Federal - Commercial]



US Navy

Leadership Development: Change Management training, 2019 \$20k .
Team Performance: Exec team transformation to increase inclusion, coaching and strategic planning. 2019-2020 \$44k+.



NASA

Leadership and Team Development: NASA team strengths-accelerated training 2020 \$15k with CliftonStrengths®



Leadership Development:

Training & mentoring leaders how to coach aligned with ICF standards and ACC/PCC Certification 2021-22 \$148k



Leadership & Team Development: CliftonStrengths accelerated training, 360 assessment & Coaching 2021-22 \$48k



Organizational Development: Built a coaching culture & capability at eBay for 3500 global leaders 2016-21. Designed & delivered a \$2.5M program. 98% indicated the program made a significant positive difference to their leadership ability.



Global Leadership & Team Development:

Across the CIO, CTO, Finance, Engineering & more Orgs, Leadership Development program for for over ~8 years \$900k.



Leadership Development: Biogen, Juniper, Cardinal Health and other orgs Global Exec Coaching provider globally ~\$600k+/year.



Leadership Development & Culture Consulting: Tampa Airport \$48k

NY Power Authority

NY State - Diversity, Equity & Inclusion BPA Award 2021-2026, providing training & coaching state wide to achieve their DE&I strategy