

CHURCHILL
LEADERSHIP GROUP

Our clients recognize that Leadership Development is a critical ongoing investment. They turn to Churchill for long-term Leadership Development programs and one-off needs because they know our solutions increase confidence, purpose, skill, and productivity.

WORKSHOPS, WEBINARS, COACHING & LEARNING JOURNEYS
DEVELOPMENT FOR LEADERS AT ALL LEVELS

WHY SHOULD COMPANIES INVEST IN BUILDING LEADERSHIP "SOFT" SKILLS?



**Alignment to Vision
and Strategy**



**Better Financial
Performance**



**Stronger Leadership
Pipeline**

Develop Your Leaders!

The effectiveness of your people leaders directly impacts employee engagement, retention, reputation, productivity, and performance. Yet, 80% of organizations believe they have a shortfall of leaders, with less than 50% making "closing the leadership gap" a top priority.*

We realize you are unique, and the growth you need to see in your leaders will vary over time and across your organization. Therefore Churchill provides you a long-term global partnership for Leadership Development. Our tailored "Experiential Learning Journeys" ensure your leaders achieve sustainable learning, preventing the "forget fall-off" you experience from typical workshops. Leadership Development from Churchill can include global delivery of:

- In-person workshops as a series or standalone
- Live virtual workshops accessed from many locations
- Group & 1-on-1 coaching to support learning application on the job
- Projects & simulations
- Frameworks, assessments, apps, success measures & practical tools
- All strengths-accelerated for individualized application & sustainability

*Velasquez,R. (2017). '13 shocking leadership development statistics'.

70% is the amount of variance People Leaders account for in employee engagement**

50% of employees left their job to get away from a Manager**

40% of businesses believe they're developing Leaders in a way that benefits business***

20% increase in productivity when Managers help employees find meaning in their work****

Gallup BUS. JOURNAL 2015: *Habelli, H and Werder, C. (Jan 2018) ****AdamGrant.net



The best part for me was understanding my own strength/talents as well on my team's, and identifying my communication blind spots. I will approach others with a view of their strengths and more actively and consciously engage my talents, combined with the Conversational Intelligence® communication training.

-Leader, PayPal, Singapore

COMMON SOLUTIONS WE DELIVER

Churchill's solutions are built to educate, empower, and provide experiential on-the-job learning with concrete frameworks and tools leaders can use for the long-term. They result in sustainable positive behavior that drives results. Our more commonly requested Leadership Development topics include:

- 7 Habits of Highly Effective People
- Building Trust and Psychological Safety
- Change Management
- Collaboration and Stakeholder Engagement
- Communicating Simply and Powerfully
- Conversational Intelligence® for Communication Impact
- Creativity and Innovation
- Customer Service Excellence
- DISC® for Productive Communication
- Effective Delegation to Get Out of the Weeds
- Emotional Intelligence
- Employee Engagement Excellence
- Executive Presence
- Great Coaching for Growth and Results
- Handling Conflict and Courageous Conversations
- Influencing Others
- Leading Exceptional Teams: 4 Key Lessons
- Leading Generational Diversity
- Lencioni's 5 Dysfunctions of a Team
- Managing Time and Energy and Reducing Stress
- Making Meetings Count
- Mindfulness: Google's Search Inside Yourself
- Myers Briggs (MBTI®) to Accelerate Impact
- Providing Meaningful Feedback
- Setting Clear Expectations
- Strategic Thinking and Planning
- Strengths-Based Leadership*
- Strengths-Based Organizations*
- Strengths Discovery and Application*
- Strengths for Engagement & Performance*
- Virtual Communication for Remote Teams

*Uses CliftonStrengths®

DEVELOP YOUR LEADERSHIP TALENT TO DELIVER RESULTS

Start the conversation.

Contact us today to discuss your needs.
Solutions@Churchill-LG.com
888-486-8884

WHY CHOOSE CHURCHILL...

- ✓ **Real-world leadership experience.** Our 200+ Executive Coaches, Consultants and Trainers have rich leadership experience in private and public sectors as well as coaching and training certifications.
- ✓ **Strengths-accelerated approach.** Using CliftonStrengths® we accelerate the natural untapped talent in your people, for more authentic and sustainable growth, and to maximize new leadership mindsets, skills and capability.
- ✓ **A focus on outcomes.** We have high standards for our clients, and expect your organization to receive significant benefits from our partnership. As such we have a methodology for measuring results.
- ✓ **Global footprint.** Churchill's team is diverse with experts across North and Latin America, Europe, Middle East and Asia-Pacific. We can scale delivery to meet your regional and cultural needs.
- ✓ **An agile and flexible partner.** Through building a high trust partnership we meet you where you are, to provide you what you need. We collaborate to deliver constant improvement and a laser focus on your unique needs.

“ Strengths accelerated development has been very insightful and has helped me find ways to accelerate the best of me and to delegate based on the Strengths of my team. It's an authentic approach to management development and it works. ”
– Senior Manager IT, eBay



VOLOGY

eBay



Bristol-Myers Squibb

PayPal

