



Churchill's personalized Executive Coaching solutions support highly motivated leaders to learn, grow and deliver more. We identify leaders' unique needs and match them with the Churchill Coach best suited to help them achieve their goals.



INVEST IN LEADERSHIP THAT DELIVERS SUSTAINABLE RESULTS

EXECUTIVE COACHING

WHY YOU SHOULD INVEST IN EXECUTIVE COACHING



Develop yourself or your high potential executives



Successfully transition into bigger roles



Build leadership confidence and speed



Address leadership blind spots or derailling behavior

BECOME A STRONGER, MORE AUTHENTIC LEADER

Visionary leaders who can influence and inspire greatness in their business and in others are highly valuable assets to an organization. Attaining and consistently working at top levels of performance is difficult without support.

Executive coaching is a personalized supportive partnership between a leader and an expert coach, designed to produce behavioral and perceptual shifts that translate into measurable performance.

Coaching engagements typically last 6-18 months and are a valuable investment for business owners, executives, middle managers, and high potential new leaders.

“*My Churchill Executive Coach helps me focus on what my team needs and to align my style with the situation. She also helped me make my 1:1s more productive. I have used her various skill-building tools... to help me grow as a leader and as a person.*”

– VP Government Affairs, Wellcare

99%

satisfaction with the coaching experience and **96%** would repeat

80%

of clients reported improved confidence

73%

reported improved relationships & **70%** work performance

86%

of companies earned back their investment in coaching

28%

achieved an ROI of **10-49x** their investment

19%

achieved an ROI of **50x** their investment

*International Coach Federation's (ICF) Global Coaching Client Study Report

OUR METHODOLOGY FOR DELIVERING YOU SUCCESS

Churchill offers you Executive Coaching as a managed service and to meet your individual/one-off needs and personalize each coaching engagement to the unique individual. Our methodology contains the following proven action steps to ensure the best result.

1. Align on desired outcomes, to meet both the coachee's and sponsor's needs. Confirm scope.
2. Match the best coach, contract with rules of engagement per ICF.
3. Prepare stakeholders to give meaningful on-the-job feedback.
4. Conduct 360 qualitative interviews to provide a baseline. Finalize SMART goals and coaching plan.
5. Apply natural leadership talent with Clifton Strengths® plus other best assessment(s).
6. Deliver behavioral and strengths-accelerated coaching with strategic homework and tools tailored to your needs. Empower coachee with meaningful real-time observations through shadowing sessions, if needed.
7. Measure success with agreed-upon milestones to track progress and celebrate success.
8. Implement a plan for sustainable growth.

READY TO BECOME A STRONGER, MORE AUTHENTIC LEADER?

Contact us today to discuss your Executive Coaching needs.
Solutions@Churchill-LG.com
888-486-8884

WHY CHOOSE CHURCHILL?

- ✓ **Real-world leadership experience.** Our 200+ Executive Coaches, Consultants and Trainers have rich leadership experience in private and public sectors as well as coaching and training certifications.
- ✓ **Strengths-accelerated approach.** Using CliftonStrengths® we accelerate the natural untapped talent in your people, for more authentic and sustainable growth, and to maximize new leadership mindsets, skills and capability.
- ✓ **A focus on outcomes.** We have high standards for our clients, and expect your organization to receive significant benefits from our partnership. As such we have a methodology for measuring results.
- ✓ **Global footprint.** Churchill's team is diverse with experts across North and Latin America, Europe, Middle East and Asia-Pacific. We can scale delivery to meet your regional and cultural needs.
- ✓ **An agile and flexible partner.** Through building a high trust partnership we meet you where you are, to provide you what you need. We collaborate to deliver constant improvement and a laser focus on your unique needs.

“ My Churchill coach has significant experience in coaching executives with strong technical backgrounds and responsibilities, and that experience was invaluable. She gave me new tools and techniques, and became a sounding board for me to transcend to the next level of leader I needed to rapidly become. I was able to off-load a huge portion of my daily activities to my extremely talented team to focus on higher level issues and strategic items and not get bogged down in the weeds. ”

- Executive, Luminar



Bristol-Myers Squibb



LUMINAR

